

PROPOSAL SCORE SUMMARY MATRIX

RFP Coordinator: Donna Wallis

Date: 7/18/2024

Qualifications and Experience: 25 points	CONDIT EXHIBITS		EXHIBITOR SOURCE		ST. JOHN DESIGN GROUP	
Evaluator 1	25		25		25	
Evaluator 2	25		25		25	
Evaluator 3	25		24		24	
Evaluator 4	20		18		17	
	Average Score:	23.75	Average Score:	23.00	Average Score:	22.75
Technical Approach: 45 points						
Evaluator 1	37.6		31.6		32.2	
Evaluator 2	40.8		32.2		33.6	
Evaluator 3	45		37.2		36.8	
Evaluator 4	37		34.4		31	
	Average Score:	40.10	Average Score:	33.85	Average Score:	33.40
Technical Total:		63.85		56.85		56.15
Cost Proposal: 30 points	Score:	13.74	Score:	22.45	Score:	30
Proposal Score: 100 points	Total Score:	77.59	Total Score:	79.30	Total Score:	86.15

Donna Wallis

CONDIT EXHIBITS		EXHIBITOR SOURCE		ST JOHN DESIGN GROUP	
Total Cost	\$198,133.50	Total Cost	\$121,290.00	Total Cost	\$90,765.15
Points Possible:	30	Points Possible:	30	Points Possible:	30
Cost Proposal Score:	13.74	Cost Proposal Score:	22.45	Cost Proposal Score:	30.00

Quantity	Item Description	CONDIT EXHIBITS		EXHIBITOR SOURCE		ST. JOHN DESIGN GROUP	
		Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost
1	30' X 30' Booth	\$198,133.50	\$198,133.50	\$121,290.00	\$121,290.00	\$90,765.15	\$90,765.15
12	Monthly Storage Cost	\$396.00	\$4,752.00	\$700.00	\$8,400.00	\$800.22	\$9,602.64
3	Pull & Prep	\$2,400.00	\$7,200.00	\$720.00	\$2,160.00	\$2,610.00	\$7,830.00
1	Setup/Dismantle - Denver	\$60,835.34	\$60,835.34	\$20,360.00	\$20,360.00	\$10,868.65	\$10,868.65
1	Setup/Dismantle - Dallas	\$61,398.68	\$61,398.68	\$16,950.00	\$16,950.00	\$10,868.65	\$10,868.65
1	Setup/Dismantle - Atlanta	\$66,461.93	\$66,461.93	\$16,925.00	\$16,925.00	\$10,868.65	\$10,868.65
1	Transportation Cost - Denver	\$4.19	\$0.00	\$5.15	\$6,035.80	\$1.82	\$3,026.66
1	Transportation Cost - Dallas	\$4.19	\$3,301.72	\$7.01	\$4,780.82	\$1.82	\$2,748.20
1	Transportation Cost - Atlanta	\$4.19	\$5,882.76	\$13.51	\$3,147.83	\$1.82	\$1,661.66

Denver, CO

Lavergne, TN

Lansing, NY